



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR SEE DISTRIBUTION**

**SUBJECT: Army Acquisition Corps (AAC) Regionalization Policy**

1. **Applicability.** This plan applies to Captains and Majors within the AAC who are assigned to Regionalized Military Acquisition Position List (MAPL) positions within the six specific acquisition regions. The regions are: Warren, Michigan; Picatinny Arsenal, New Jersey; Military District of Washington/ National Capital Region (to include Fort Meade, Maryland); Redstone Arsenal/ Huntsville, Alabama; Aberdeen Proving Ground, Maryland; and Orlando, Florida.
2. **General.** The purpose of this policy letter is to provide guidance on the professional development of regionalized Army Acquisition Corps (AAC) Captains and Majors. It standardizes professional development across the AAC so that every officer receives diversified acquisition experience and has the opportunity to grow into positions of increasing responsibility.
3. **Proponent.** The proponent agency of this policy is the U.S. Army Acquisition Support Center (USAASC). The Senior Regional Acquisition Officials (SRAOs) are responsible for implementation of the regionalization policy. SRAOs and the Acquisition Management Branch have authority to approve exceptions that are consistent with the intent of this policy (professional development) and controlling laws and regulations.
4. The SRAOs are my designated representatives and will coordinate with senior acquisition leaders to ensure that all Officers assigned receive at least two different acquisition experiences during their regional time. When possible, the positions should be across the spectrum of acquisition career fields, which will enhance the officer's knowledge base and provide opportunity to gain a breadth of experience as we continue to grow agile and adaptive leaders.
5. Regionalization begins when an Officer reports to a regional assignment. Officers can expect to be stabilized for 24-48 months, except in cases of advanced civil schooling or HQDA-directed assignments. Officers currently in regions will be

SFAE-ACD

SUBJECT: Army Acquisition Corps (AAC) Regionalization Policy

identified and rotated according to their SRAO approved regional plans. In coordination with other regions and Human Resources Command, the SRAOs will use the approved Military Acquisition Position List (MAPL) to manage assignments for rotating Captains and Majors in order to broaden their acquisition experiences. Finally, for planning purposes, Officers serving a normal regionalization assignment will be removed from the regionalization cycle based on four years within the region or upon reaching the FY of their LTC Below the Zone board, whichever comes first.

6. Each SRAO will appoint a Regional Account Manager (RAM) to work directly with the Acquisition Management Branch (AMB) Distribution Manager, U.S. Army Human Resources Command (HRC) and USAASC to ensure proper tracking of each officer's current and future assignment. The RAM is the primary account manager for each respective region and is responsible for consolidating all regional requisitions.

7. The SRAO has flexibility to realign officers from one MAPL position to another. Positions such as Aide de Camps, Executive Officers, and other general positions are not authorized MAPL positions. Professional development is a key component of the junior and field grade AAC Officer Evaluation Report support forms and corresponding Individual Development Plans. The SRAO will develop and manage assignments for rotating Captains and Majors, which will broaden their acquisition experience within the officers' assigned regions. The SRAO will forward all officer rotation plans to HRC for career management overview.

8. While each officer's situation is different, I encourage rotating Captains and Majors between 18 and 24 months so that they gain experience in diverse areas such as Contracting, Testing and Evaluation, Program Management, Information Technology, Systems Planning, Research Development, and Engineering –Science and Technology Management. I expect the SRAO in each region to coordinate assignments between organizations to enhance professional development opportunities.

9. Maintaining career management overview of this policy will be the responsibility of the AMB, HRC. Once rotation decisions are confirmed, regions will forward required information to HRC to use for MAPL position realignment and for procedures required to track officer movements. All assignments are contingent upon the needs of the Army.

10. The SRAOs will ensure that leaders support the training required for certification in accordance with the Department of the Army Pamphlet 600-3, Commissioned Officer Development and Career Management, and Professional Military Education.

SFAE-ACD

SUBJECT: Army Acquisition Corps (AAC) Regionalization Policy

This policy is directive in nature, but allows considerable flexibility for innovative approaches to enhance the professional development of our AAC officers, while minimizing cost and turbulence to the Officers, their families, assigned organizations and the U.S. Army.

11. My point of contact is Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or email: matthew.schramm@us.army.mil.



N. ROSS THOMPSON III

Lieutenant General, GS

Director, Acquisition Career Management

**DISTRIBUTION:**

**JOINT PROGRAM EXECUTIVE OFFICERS:**

**CHEMICAL AND BIOLOGICAL DEFENSE**

**JOINT TACTICAL RADIO SYSTEM**

**PROGRAM EXECUTIVE OFFICERS:**

**AMMUNITION**

**AVIATION**

**COMMAND, CONTROL AND COMMUNICATIONS (TACTICAL)**

**COMBAT SUPPORT AND COMBAT SERVICE SUPPORT**

**ENTERPRISE INFORMATION SYSTEMS**

**GROUND COMBAT SYSTEMS**

**INTEGRATION**

**INTELLIGENCE, ELECTRONIC WARFARE AND SENSORS**

**MISSILES AND SPACE**

**SOLDIER**

**SIMULATION, TRAINING AND INSTRUMENTATION**

**PROGRAM MANAGER, ELIMINATION OF CHEMICAL WEAPONS**



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR Joint Program Executive Officer, Chemical and Biological Defense**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the National Capital Region (including Fort Meade, Maryland).
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: [matthew.schramm@us.army.mil](mailto:matthew.schramm@us.army.mil).
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III".

**N. ROSS THOMPSON III**  
Lieutenant General, GS  
Director, Acquisition Career Management



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR Program Executive Officer Simulation, Training and Instrumentation**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the Orlando, Florida region.
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: [matthew.schramm@us.army.mil](mailto:matthew.schramm@us.army.mil).
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III".

**N. ROSS THOMPSON III**  
**Lieutenant General, GS**  
**Director, Acquisition Career Management**



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR Program Executive Officer Ammunition**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the Picatinny Arsenal, New Jersey region.
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: [matthew.schramm@us.army.mil](mailto:matthew.schramm@us.army.mil).
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III".

**N. ROSS THOMPSON III**  
**Lieutenant General, GS**  
**Director, Acquisition Career Management**



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

DEC 18 2009

SFAE-ACD

**MEMORANDUM FOR Program Executive Officer, Missiles and Space**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the Redstone/Huntsville, Alabama region.
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: matthew.schramm@us.army.mil.
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III", is positioned above the printed name.

**N. ROSS THOMPSON III**  
**Lieutenant General, GS**  
**Director, Acquisition Career Management**



**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR Program Executive Officer, Combat Support and Combat Service Support**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the Warren, Michigan region and the Senior Mentor for Rock Island Arsenal military personnel.
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: [matthew.schramm@us.army.mil](mailto:matthew.schramm@us.army.mil).
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III".

**N. ROSS THOMPSON III**  
Lieutenant General, GS  
Director, Acquisition Career Management





**DEPARTMENT OF THE ARMY**  
**OFFICE OF THE ASSISTANT SECRETARY OF THE ARMY**  
**ACQUISITION LOGISTICS AND TECHNOLOGY**  
**103 ARMY PENTAGON**  
**WASHINGTON DC 20310-0103**

SFAE-ACD

DEC 18 2009

**MEMORANDUM FOR Commanding General, United States Army Research,  
Development and Engineering Command, Aberdeen Proving Ground**

**SUBJECT: Appointment as Senior Regional Acquisition Official (SRAO)**

1. You are hereby appointed as the SRAO for the Aberdeen Proving Grounds region.
2. In your capacity as the SRAO, coordinate with other senior acquisition leaders within your region to develop a professional development plan for all your Captains and Majors that will include an 18-24 month rotational plan designed to provide a diversified acquisition experience.
3. As the SRAO, you will appoint a Regional Acquisition Manager (RAM). The RAM is the primary account manager for each region and is responsible for consolidating all regional requisitions. The RAM will work with the Acquisition Management Distribution Manager, U.S. Army Human Resources Command, to ensure proper tracking of each officer's assignment. Please provide the name of your RAM to my point of contact, Major Matthew Schramm, U.S. Army Acquisition Support Center, commercial (703) 805-1248, DSN 655-1248, or e-mail: [matthew.schramm@us.army.mil](mailto:matthew.schramm@us.army.mil).
4. This appointment will continue for 5 years from the date of signature, unless cancelled, modified or withdrawn.

A handwritten signature in black ink, reading "N. Ross Thompson III", is positioned above the printed name.

**N. ROSS THOMPSON III**  
**Lieutenant General, GS**  
**Director, Acquisition Career Management**